

Lesson Plan

Name of Teacher:- Mrs. Arti

Class:- M.Com .-1st Year (2nd Sem)

Subject:- Research Methods in Business

Session:-2025-2026

Weeks	Name of the Topic
Week 1 (06/01/26-10/01/26)	UNIT I: Foundations of Business Research - Nature and Scope of Business Research - Types of Research: Exploratory, Descriptive, Analytical, Predictive
Week 2 (12/01/26-17/01/26)	Research Process and Problem Formulation - Formulating Research Objectives and Hypotheses - Ethics in Business Research and Plagiarism
Week 3 (19/01/26-24/01/26)	UNIT II: Research Design and Qualitative Research - Types of Research Design: Exploratory, Descriptive, Causal
Week 4 (27/01/26-31/01/26)	Qualitative Research: Nature, Importance and Approaches
Week 5 (02/02/26-07/02/26)	Data Collection Methods: Interviews, Focus Groups, Observation, Case Study
Week 6 (09/02/26-14/02/26)	Content and Narrative Analysis - Qualitative Data Coding and Thematic Analysis
Week 7 (16/02/26-21/02/26)	UNIT III: Sampling and Measurement Techniques - Population vs Sample, Sampling Frame - Probability and Non-Probability Sampling Techniques
Week 8 (23/02/26-28/02/26)	Sample Size Determination
Week 9 (09/03/26-14/03/26)	Measurement Scales: Nominal, Ordinal, Interval, Ratio - Reliability and Validity of Instruments
Week 10 (16/03/26-21/03/26)	UNIT IV: Data Collection and Questionnaire Design
Week 11 (22/03/26-28/03/26)	Mid Term Exams
Week 12 (30/03/26-04/04/26)	Primary and Secondary Data Sources - Design of Questionnaire: Types of Questions, Scaling, Pre-testing
Week 13 (06/04/26-11/04/26)	Survey Methods: Online, Offline, Telephonic, Mail Survey
Week 14 (13/04/26-18/04/26)	Data Editing, Coding and Tabulation - Common Errors in Data Collection
Week 15 (20/04/26-25/04/26)	Problem and revision of Unit I and Unit II
Week 16 (27/04/26-05/05/26)	Problem and revision of Unit III and Unit IV



Mrs. Arti
Assistant Professor

Lesson Plan

Name of Teacher:- Mrs. Arti
Subject:- Research Methodology

Class:- PGDBA 1st Year (2nd Sem)
Session:-2025-2026

Weeks	Name of the Topic
Week 1 (06/01/26-10/01/26)	<u>Unit I</u> Introduction to Research Methodology.
Week 2 (12/01/26-17/01/26)	Types of research.
Week 3 (19/01/26-24/01/26)	Steps in Research Process.
Week 4 (27/01/26-31/01/26)	Method of Research, Importance Problems in conducting Research.
Week 5 (02/02/26-07/02/26)	Research Design: Meaning and Need ,Types.
Week 6 (09/02/26-14/02/26)	Qualitative Research, Observation Studies, Surveys, Experiments and Test Markets
Week 7 (16/02/26-21/02/26)	Sources of Data
Week 8 (23/02/26-28/02/26)	Sampling Techniques .
Week 9 (09/03/26-14/03/26)	Scaling and Measurement Technique
Week 10 (16/03/26-21/03/26)	Data Editing, Coding and Tabulation.
Week 11 (22/03/26-28/03/26)	Mid Term Exams
Week 12 (30/03/26-04/04/26)	Sampling Design.
Week 13 (06/04/26-11/04/26)	Questionnaire Design
Week 14(13/04/26-18/04/26)	Hypothesis testing: One sample, Two samples, Two tailed.
Week 15 (20/04/26-25/04/26)	ANOVA and Chi square test
Week 16 (27/04/26-05/05/26)	Business Research Reports: Format and Criterion for judgment of good research report



Lesson Plan

Name of Teacher:- Mrs. Arti

Class:- B.Com .-1st Year (2nd Sem)

Subject:- Fundamental of Insurance

Session 2025-26

Week 1 (06/01/26-10/01/26)	Introduction of Insurance .
Week 2 (12/01/26-17/01/26)	Types of Insurance-General and Life It's Basic principles.
Week 3 (19/01/26-24/01/26)	Insurance as a social security tool; Insurance and economic development
Week 4 (27/01/26-31/01/26)	Types of Life Insurance Policies
Week 5 (02/02/26-07/02/26)	Policy Evaluation — Cost and Benefit.
Week 6 (09/02/26-14/02/26)	Group and Pension Insurance Policies.
Week 7 (16/02/26-21/02/26)	Revision of Unit 1
Week 8 (23/02/26-28/02/26)	Fire Insurance.
Week 9 (09/03/26-14/03/26)	Fire Insurance Continue .
Week10 (16/03/26-21/03/26)	Marine Insurance.
Week 11 (22/03/26-28/03/26)	Mid Term Exams
Week 12 (30/03/26-04/04/26)	Open policies.
Week 13 (06/04/26-11/04/26)	Motor Insurance.
Week 14(13/04/26-18/04/26)	Types of motor Insurance.
Week 15 (20/04/26-25/04/26)	Third party Insurance.
Week 16 (27/04/26-05/05/26)	Revision of Unit 2



Lesson Plan

Name of Teacher:- Mrs. Arti

Class:- M.Com 2nd Year (4th Sem)

Subject:- Organisational change and strategies Intervention

Session:-2025-2026

Weeks	Name of the Topic
Week 1 (06/01/26-10/01/26)	UNIT-I :- Organizational Change: The domain of change, concept, Change Agents.
Week 2 (12/01/26-17/01/26)	Strategic management of change; Designing for Cultural Change; Organizational Culture & Leadership approaches for implementing change.
Week 3 (19/01/26-24/01/26)	Models of Organizational Change, Kurt Lewin's Models of Change, Huse's 7 stages model of change .
Week 4 (27/01/26-31/01/26)	Revision of Unit 1
Week 5 (02/02/26-07/02/26)	UNIT-II :-Change Management: Understanding the Change Process, Facilitating Change, Dealing with Individual and Group Resistances
Week 6 (09/02/26-14/02/26)	Intervention Strategies and Develop Learning Organization.
Week 7 (16/02/26-21/02/26)	Organizational Diagnosis- Meaning & Importance, Weisbord's model of Organizational Diagnosis and Methods of obtaining diagnostic information .
Week 8 (23/02/26-28/02/26)	Revision of Unit 2
Week 9 (09/03/26-14/03/26)	UNIT-III :-Organizational Development: An overview, Steps in OD process, General OD Competencies, OD Skills, Values, Assumption and Beliefs in OD.
Week10 (16/03/26-21/03/26)	Designing OD Interventions- Interpersonal, Team, Intergroup, Structural and Comprehensive Interventions.
Week 11 (22/03/26-28/03/26)	Evaluation of Organizational Development Interventions Revision of Unit 3
Week 12 (30/03/26-04/04/26)	Mid term exam
Week 13 (06/04/26-11/04/26)	UNIT-IV :-Organizational Culture & Change: Corporate Culture, Types of Culture, Importance, Nature, Formal & Informal Components of Organizational Culture.
Week 14(13/04/26-18/04/26)	Designing for Cultural Change; Organizational Culture & Leadership
Week 15 (20/04/26-25/04/26)	Emerging Trends in Organizational Culture; Ethics of OD Profession and Future of OD.
Week 16 (27/04/26-05/05/26)	Revision of Unit 4



Mrs. Arti

Assistant Professor

Commerce

Lesson Plan

Name of Teacher:- Mrs. Arti
Subject:- Auditing

Class:- B.Com 2nd Year (4th Sem)
Session:-2025-2026

Weeks	Name of the Topic
Week 1 (06/01/26-10/01/26)	Concept of Auditing
Week 2 (12/01/26-17/01/26)	Auditing and assurance Standards
Week 3 (19/01/26-24/01/26)	Auditing Engagement.
Week 4 (27/01/26-31/01/26)	Documentation.
Week 5 (02/02/26-07/02/26)	Revision of Unit 1
Week 6 (09/02/26-14/02/26)	Audit Evidence.
Week 7 (16/02/26-21/02/26)	Internal Control.
Week 8 (23/02/26-28/02/26)	Audit Sampling.
Week 9 (09/03/26-14/03/26)	Vouching.
Week10 (16/03/26-21/03/26)	Revision of Unit 2
Week 11 (22/03/26-28/03/26)	Mid Term Exams
Week 12 (30/03/26-04/04/26)	Company Audit
Week 13 (06/04/26-11/04/26)	Branch Audit ,Joint audit, special audit,
Week 14(13/04/26-18/04/26)	Audit Report
Week 15 (20/04/26-25/04/26)	Special areas of Audit
Week 16 (27/04/26-05/05/26)	Revision of Unit 3




Mrs. Arti
Assistant Professor
Commerce

Lesson Plan

Name of Teacher:- Mrs. Arti
Class:- B.Com .-Final Year (6th Sem)
Subject:- Auditing and Assurance
Session:-2025-2026

Weeks	Name of the Topic
Week 1 (06/01/26-10/01/26)	Concept of Auditing
Week 2 (12/01/26-17/01/26)	Auditing and assurance Standards
Week 3 (19/01/26-24/01/26)	Auditing Engagement.
Week 4 (27/01/26-31/01/26)	Documentation.
Week 5 (02/02/26-07/02/26)	Revision of Unit 1
Week 6 (09/02/26-14/02/26)	Audit Evidence.
Week 7 (16/02/26-21/02/26)	Internal Control.
Week 8 (23/02/26-28/02/26)	Audit Sampling.
Week 9 (09/03/26-14/03/26)	Vouching.
Week 10 (16/03/26-21/03/26)	Revision of Unit 2
Week 11 (22/03/26-28/03/26)	Mid Term Exams
Week 12 (30/03/26-04/04/26)	Company Audit
Week 13 (06/04/26-11/04/26)	Branch Audit .Joint audit, special audit,
Week 14(13/04/26-18/04/26)	Audit Report
Week 15 (20/04/26-25/04/26)	Special areas of Audit
Week 16 (27/04/26-05/05/26)	Revision of Unit 3


 Mrs. Arti
 Assistant Professor
 Commerce